Urban Communities Annual Report 2014



Urban Communities Creating Great Places To Live

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Our Business

Urban Communities Limited ("Urban Communities") combines property, facilities and owners' corporation management with community building to create great places to live.

Because we are place-based, we go further to make our places great.

Because we are place-based we always think we've got further to go.

So let's go.

Chairman & CEO's Report

The 2014 financial year was important for Urban Communities. It was the final year of our first five-year strategic plan and the first year of a new five-year strategy. As a result, 2014 provided the opportunity to reflect on the past and to consider the future.

Five years ago, Urban Communities was a small company dedicated to shaping the redevelopment of the Kensington Housing Estate in the inner west of Melbourne. We had fewer than ten staff and less than \$1.8 million in revenue.

Today, Urban Communities' work spans four sites across two states with a further development in Caulfield, Victoria on the horizon. We employ more than thirty staff, have revenues of \$4.1 million and our reach into the communities where we work is extensive. We have delivered on our commitment to creating great places to live.

We are in a strong position to begin our next five-year strategic plan. In thinking about what comes next for Urban Communities, we thought hard about who we are, and what we stand for. We have four core beliefs:

- We are a change agent we aim to influence the way residents, governments and the private sector view mixed tenure communities.
- We believe that having high proportions of people with complex issues does not limit the creation of healthy and diverse communities. Diversity is a strength and a feature of truly great places to live.
- We believe that creating healthy and diverse communities does not require higher operating or capital costs, relative to less diverse communities.
- We believe that innovation and the application of good business principles are the foundation of our success.

Our beliefs provide a strong base for what Urban Communities does next. They ensure that our future — like our past — will focus on placemaking.

Urban Communities will always create great places to live. We will continue to advocate for — and deliver — strong, healthy, mixed community developments. To achieve this, we will continue to invest in our people and our systems so that we continually improve the ways we meet the needs of our communities, clients and stakeholders. As part of this, we are committed to working constructively with our key stakeholders — including governments, business and regulatory agencies.

We also want to continue to push for new and innovative solutions to creating strong, mixed communities. To this end, we will work with partners in both the public and private sectors to identify new funding, development and management options that increase the capacity of the social housing sector.

Urban Communities has achieved much in the last five years. But, as we realised in 2014, that was just the beginning. We have many more ideas and much more energy and commitment yet to give.

So let's go. Further.

The Hon Michael Duffy Chairman

George Housakos Chief Executive Officer

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All of us

In Kensington

George Housakos Chief Executive Officer

Cindy Krizmanic Director of Operations

Matthew Torney Director of Strategy

Anita Canals Compliance Manager

Deb Wilson Community Engagement Manager

Peter Zamouzaris Place Manager

Laura Berto (maternity leave) Property Manager

Hannah Kebede Property Manager

Nikolina Chircop
Customer Service Officer

Alex Mitchell Owner's Corporation Liaison

Dana Jackanic Owner's Corporation Support

In Fitzroy

Ashley Lance Senior Facilities Manager

Kylie Hudson Place Manager

Crystal Barclay Property Manager

In Coburg

Guy Mills Senior Finance Manager

Kerry Stevenson Assistant Accountant

Pratik Purohit Assistant Accountant

Germaine Wattis Customer Service Officer

In Adelaide

Geoff Barclay Place Manager

Reuben Paul Property Manager

Simon Edes Community Development Assistant

Our Enterprise Team

Jeff Iljazi Enterprise Supervisor

Manjar Acieng Cleaner

Sompong Anawatchayanon Cleaner

Konstandinos Bokos Cleaner

Darko Jajcevic Cleaner

Randall Hadley Keasler Cleaner

Richard Mugabo Cleaner

Hang Thi Nguyen Cleaner Nilmini Perera Cleaner

William Stuart Royston Cleaner

Ryun Sharp Cleaner

Peter Skevis Cleaner

Mahendirakumar Kalimuthli Cleaner

Ray Neary Gardener

Jeffrey Williams Handyman

Board of Directors

Michael Duffy Chairman

Brian Forrest Deputy Chairman

lan McHutchison Director and Chair, Audit & Compliance

Kathy McLean Director

Barry Shepherd Director

Megan Hughes Director

Brian Joyce Director

George Housakos Chief Executive Officer & Company Secretary





A day in our life...

Yusuf and the Make a Move project

Urban Communities works closely in the community with other organisations to respond to local needs. The Make a Move project is the result of one of these collaborations.

The Kensington Neighbourhood House identified an emerging need among men in Kensington who wanted to upgrade their driving qualifications to a medium rigid license to improve their employment opportunities. However, drivers need a good foundation level of English and literacy and demonstrated experience in driving medium rigid vehicles before they can gain employment in the driving industry. These men needed help with learning both the required theory and practical skills as the first step in this pathway. Thanks to a RACV Community Foundation grant this project was able to meet those needs.

The Kensington Neighbourhood House provided both the language and literacy training and referrals to Barkly's Driving School who provided the practical driving component. Ten local men successfully sat the Medium Rigid Driving Test.

Yusuf participated in the project. When Yusuf passed his test, he headed straight to Vic Roads to upgrade his licence. Since then he's updated his CV and has just commenced looking for full-time work as a truck or bus driver. "I've been here (in Australia) since 2008. I've been a taxi driver and do some volunteer community work. I like driving taxis but it's long hours for not much money. If I did not have to leave my home country because of the war I would be driving a bus or truck there. Now I have more skills and opportunity to [drive] one here."

Another day in our life...

MSS

Since its inception, Urban Communities' vision has been to use all of the resources available to it – including the contractors engaged on site – to deliver great place making outcomes. Its collaboration with its security contractor, MSS, is an example of this approach in action.

Urban Communities has a long-standing relationship with MSS and together we work hard to tailor our services to meet the specific needs of our communities. As a result MSS is now much more than a security contractor.

MSS staff now work directly with our property management team to trial different monitoring approaches and engagement activities that provide insight into what our communities are like after Urban Communities' offices close at night. Together we have created a call centre able to receive calls from residents and owners 24/7 and capable of responding to emergency situations or coordinating trades and communicating to staff afterhours. This offers a much more responsive service which has, in turn, significantly reduced maintenance complaints.

As Urban Communities grows, it is looking to extend its work with MSS to respond to residents in new ways, including recruiting staff with different skills to enable us to provide holistic, integrated services day and night.



And another day in our life...

Kick Start project

Our integrated approach – which brings together staff with a variety of skills to manage a diverse, mixed-tenure community - is a key source of our innovation. Some of our best ideas happen when we stop to look at our work from a different point of view. One such idea is our Kick Start program. It came from a discussion between a couple of our Property Managers, one of whom deals primarily with private tenants, and the other who works with public housing tenants. They noticed that quality goods such as furniture and household items were often left behind by vacating private residents. They also saw deceased estates - where entire households of goods including functional whitegoods and bedframes - had been thrown away.

For some of our residents, furnishing an apartment can be difficult. Our team wondered whether it would be possible to repurpose some of these unwanted but perfectly good items within our communities. Further, the team came up with the idea of converting smaller non-essential items such as pictures or DVD's into cash to enable us to purchase essentials like cooking equipment or bedding with a view to providing a Kick Start for people in our communities who do not have these basics.

The Kick Start project is in its formative stage. It has begun to recycle unwanted goods back into the community. We have helped a handful of tenants who have had specific needs for household items, and are developing systems to source, store, manage and allocate items as they become available. The project is already self-funding, and over time, we anticipate that the project will grow, and will include other community engagement features.



Key Statistics

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Public & Social properties under management 578 (580)
Affordable properties (including NRAS)
under management 144 (132)
Affordable/Social properties owned and managed
15 - 4 social. 11 affordable (15)
Private properties under management 136 (108)
Residential properties under owners corporation
management 979 (979)
Commercial properties under owners corporation
management 12 (12)
Owners Corporations managed 20 (15)
Approximate number of residents 2500 (2500)
Public rental arrears as % total of rent charged <1% (<1%)
Affordable rental arrears a % total of rent charged <1% (<1%)
Social rental arrears as % of total rent charged <1% (<1%)
Private rental arrears as % of total rent charged <1% (<1%)
Tenancies occupied 98% (100%)
Tenancies sustained 98% (95%)
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Approximate community building funding leveraged **\$85.5K** (\$122K)

Community initiatives 77 (162)

Note: Previous year's results in brackets

Financial Report Summary

Results for the year

Revenue for the year 2013-2014 rose to \$4.1m from \$3.7m in 2012-2013. This equates to an increase of 11%, due in part to the income for the Urban Communities Cleaning and Grounds project.

Expenditure rose to \$3.8m from \$3.4m, an increase of 11%. This was largely due to the employment of skilled staff.

Urban Communities moved from the reported surplus of \$248k in 2012-2013 to a surplus of \$278k in 2013-2014.

The total equity of the company increased from \$4.7m at the end of 2013 to \$5m at the end of 2014. The balance sheet also shows a current ratio of 2.1 and a debt/asset ratio of 22%.

The following pages are a summary from the financial reports of Urban Communities Limited, which are independently audited.

Financials

Income and Expenditure Statement for Year End 30 June 2014

	2014	2013	2012
	\$	\$	\$
Revenue	4,117,862	3,697,368	2,633,961
Expenditure			
Employee costs	1,973,969	1,497,989	1,053,365
Office expenses	87,860	83,063	65,737
Regulatory expenses	21,988	15,919	25,410
Property expenses	82,326	125,172	79,509
Maintenance Fund	1,128,642	1,021,385	1,025,474
Depreciation Expense	155,998	162,326	164,957
Finance Costs	55,798	69,269	79,877
Other expenses	333,403	474,170	179,886
TOTAL	3,839,984	3,449,293	2,674,215
Surplus for the year	277,878	248,075	-40,254

Financials

Balance Sheet for Year End 30 June 2014

	2014	2013	2012
	\$	\$	\$
ASSETS			
Current assets			
Cash and cash equivalents	907,633	314,411	751,151
Trade and other receivables	775,237	1,243,228	286,669
Total current assets	1,682,870	1,557,639	1,037,820
Non-current assets			
Property, plant and equipment	4,686,558	4,790,738	4,930,310
TOTAL ASSETS	6,369,428	6,348,377	5,968,130
LIABILITIES			
Current liabilities			
Trade and other payables	632,146	538,917	433,541
Provisions	153,193	83,249	56,453
Total current liabilities	785,339	622,166	489,994
Non-current liabilities			
Borrowings	623,000	1,043,000	1,043,000
TOTAL LIABILITIES	1,408,339	1,665,166	1,532,994
NET ASSETS	4,961,089	4,683,211	4,435,136

Financials

Statement of Cashflow for Year End 30 June 2014

	2014	2013	2012
	\$	\$	\$
Cash flows from operating activities:			
Receipts from contributions & activities	4,604,798	2,852,218	2,788,346
Payments to suppliers	-3,491,500	-3,205,258	-2,422,661
Interest received	7,539	8,323	11,135
Interest paid	-55,798	-69,269	-79,877
Net cash provided by operating activities	1,065,039	-413,986	296,943
Cash flows from investing activities:			
Payment for property, plant and equipment	-51,817	22,754	-4,188
Net cash used in investing activities	-51,817	22,754	-4,188
Cash flows from financing activities:			
Repayments of borrowings	-420,000		
Proceeds from (payment to) related parties	0	0	-66,611
Net cash provided by financing activities	-420,000	0	-66,611
Net increase/ (decrease) in cash held	593,222	-436,740	226,144
Cash at beginning of financial year	314,411	751,151	525,007
Cash at end of financial year	907,633	314,411	751,151

Directors' Declaration for the year ended 30 June 2014

The Directors have determined that the Company is not a reporting entity and that this special purpose Financial Report should be prepared in accordance with the accounting policies described in Note 1 to the Financial Statements.

The Directors of Urban Communities Limited declare:

- The Financial Statements, comprising the Statement of Comprehensive Income, Statement of Financial Position, Statement of Cash Flows, Statement of Changes in Equity and accompanying Notes are in accordance with the Australian Charities and Not-for-profits Commission Act 2012 and:
 - (a) Comply with Accounting Standards described in Note 1 to the Financial Statements and the Australian Charities and Not-for-profits Commission Regulation 2013; and
 - (b) Give a true and fair view of the company's financial position as at 30 June 2014 and of its performance for the year ended on that date in accordance with the accounting policies described in Note 1 to the Financial Statements.
- 2. In the Directors' opinion, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This Declaration is made in accordance with a resolution of the Board of Directors and is signed for and on behalf of the Directors by:

George Housakos

Director

Melbourne, 30 September 2014

Governance

Board

Chairman: The Hon Michael Duffy ONZ (appointed to Board 2007)

Michael is a solicitor who has held a number of senior positions within community organisations in Australia. These include positions as a Board member of Hanover Welfare Services and Chair of the Dandenong Youth Employment Project, Michael has also held senior positions within government including the position of Federal Attorney General (1990 - 1993), Minister for Trade Negotiations and Member of Cabinet (1987-1990), and Minister for Communications (1983 - 1987). In 1990 he became a Member of the Order of New Zealand for work on the Closer **Economic Relations Agreement with New** Zealand. He was appointed Chair of Urban Communities in 2008.

Deputy Chairman: Brian Forrest (appointed to Board 2008)

Brian Forrest, LL.B, is currently the Deputy Chairman of the Racing Appeals and Disciplinary Board and a Director of Intralot Australia and Taranway Pty Ltd. Previously, he was the Chairman of the Victorian Casino and Gaming Authority. Brian has also served as the Deputy President of the Commonwealth Administrative Appeals Tribunal, Chairman of the Crimes Compensation Tribunal (Vic) and Deputy President of the Administrative Appeals Tribunal (Vic). Brian was a lawyer in private practice for 25 years.

lan McHutchison OAM (appointed to Board 2008)

lan has a legal background and is a member of the advisory committee of the Fellowship for Indigenous Leadership (FIL) and a Board member of the Eva Tilley Memorial Home and MECWA. In 2009 he was awarded the Order of Australia Medal for services to the community.

Kathy McLean (appointed to Board 2008)

Kathy is a partner with executive search firm Fish & Nankivell, where she runs a practice specialising in senior roles in values-based organisations including government, education, welfare, sport and charity. Kathy has qualifications in the arts and business and has particular expertise in working at the intersection of the public and private sectors.

Barry Shepherd (appointed to Board 2010)

Barry has been in the property industry for more than 45 years and ran his own property business prior to becoming a Director of Becton (retired 2010). Barry was responsible for marketing all Becton's residential projects in Australia together with retirement projects. Barry was previously Chairman of the Melbourne City Council Inner City Residential Committee and was a member of the Department of Infrastructure's Industry Advisory Panel. Barry is currently involved in the development and construction of various medium sized residential

apartment and town house projects around inner Melbourne. He regularly travels overseas to keep up with the latest in international medium density housing trends.

Megan Hughes (appointed to Board June 2014)

Megan is a freelance consultant with Hughes Schwab Pty Ltd, where she works on a number of projects for the public and not-for-profits sectors. Megan has qualifications in Business Administration and Arts. Megan also has qualifications in Law which led to her being admitted as a Barrister and Solicitor of the Supreme Court of Victoria in 1998.

Brian Joyce (appointed to Board December 2014)

Brian has extensive experience in hospitals, health and human services management and operations. A former Regional Director at the Department of Human Services, Brian has held a number of other senior executive positions in the Victorian Public Service (VPS). Prior to joining the VPS, Brian was Finance Director, Box Hill Hospital and Manager, Finance and Services, of the Victorian Branch of the Health Insurance Commission and Medibank Private. Since retiring from the VPS Brian has served as a Director of Northern Health Service; a government appointed administrator of a disability support service and an advisor to the Youth Justice Custodial Services Taskforce, Brian has also undertaken service review work in the human services sector. Brian is a Certified Practicing Accountant and holds a Master of Administration (Monash).

Chief Executive Officer / Company Secretary: George Housakos (appointed to Board 2007)

George worked in the not-for-profit sector and the property industry for 15 years prior to his appointment as Chief Executive Officer of Urban Communities. Before taking up his position at Urban Communities, George's experience included over 10 years senior management experience in fields such as property and tenancy management, social business development and management, employment, training and community engagement initiatives and research and advocacy for the alleviation of poverty in highly disadvantaged communities including inner city public housing estates.

Management

George Housakos Chief Executive Officer

Cindy KrizmanicDirector of Operations

Matthew Torney
Director of Strategy

Ashley Lance Senior Facilities Manager

Guy Mills Senior Finance Manager

Anita Canals Compliance Manager

Partners

We say thank you to our many partners and acknowledge the valuable contribution they make in joining us to create great places to live.

78 Seniors Inc

Adelaide City Council

Adelaide West End Association

Adult Community and Further Education

African Women's Network

AMES

Atherton Gardens Community Liaison Committee and working groups

Auckland City Council

Australian Community Support Organisation

Australian Federal Police

Australian Football League Multicultural Program

Beck Property Group

BizTech Solutions

Bradrod Building Services
Brotherhood of St Laurence

Buckmaster Hawkey

Centrelink

CHFV

Chinese Federation of Victorian Associations

City of Melbourne

City of Moreland

City of Yarra

CityLink Neighbourhood Connections

Co Health

Coburg IGA

Common Ground

Connie Benn Centre

Consumer Affairs Victoria

Edward Thomas Real Estate

Employsure

Fifty-Six Threads Cafe

Fitzroy Adventure Playground (Cubbies)

Flemington and Kensington Community Legal Centre

Government of South Australia - Urban Renewal Authority

Grant Thornton Australia

GROW Limited

Hands On Approach to Environmental Sustainability

Hanover Welfare Services

Harry's Splash of Colour

Hello Yes Coffee

HomeGround Services

Hotham Mission

Housing Choices Limited

Housing for the Aged Action Group – HAAG

Housing SA, Department for Communities and Social Inclusion

Indo Chinese Elderly Refugee Association

J & M Real Estate

J & J HR Consultants

Jacobs Group

James Sutherland Plumbing

Ken Hall Plumbers

Kensington Adventure Playground (The Venny)

Kensington Association

Kensington Elderly Chinese Friendship Association

Kensington Community Liaison Committee and Community Development Sub Committee

Kensington Community Recreation Centre

Kensington Neighbourhood House

Kensington Public Tenants Association

Living Learning Australia

Lucalex

Macquarie Bank

McKean Park Lawyers

Melbourne Community Toy Library

Melbourne Drug Unit – Vic Pol

Melbourne Metropolitan Fire Brigade

Mind Australia

Moores Legal Pty Ltd

Moreland Energy Foundation

MSS Security

MyConnect

New Zealand Council for Infrastructure Development

Newton's Pharmacy

Nicholson Street Community House

North West and Melbourne

North Police

On the House Holdings

Origin Energy

Owners Corporation committee members

Ozanam House

Places Victoria

Propest

R.M. Noke

RACV Community Foundation

REA Group

React Property Maintenance

Reglink Australia

Reshape Development

Residential Tenancies Board Association

RMIT University

Rockend

SA Ambulance Service

Salvation Army

Second Bite

Social Traders

Somali Women's Development Association

South Australia Police

South Australian Metropolitan Fire Service

Spectrum Fire

St John's Youth Services

Terri Sheer Insurance

Thomas Embling Hospital

Tormax

Tyrone Electrical Services

United Lifts

Verifire

VicHealth

Victoria Police

Victorian Department of Health and Human Services Victorian Department of Transport, Planning and Local Infrastructure

Victorian Office of the Registrar of Housing Agencies

Victorian Federation of Chinese Associations

Victorian Multicultural Commission

Victorian Office of Multicultural Affairs and Citizenship

Victorian YMCA

Vincent Care

Waratah Clinic

Wellington City Council

Westpac

Wheel Women

Willis Australia

Wintringham

Wombat Housing and Support Services

Urban Communities Annual Report 2014

Urban Communities

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150 Brunswick Street Fitzroy Victoria 3065 Telephone: 03 9371 2088

104 Waymouth Street Adelaide South Australia 5000 Telephone: 08 8211 6492

Email: ucl@urbancommunities.com.au

Urban Communities comprises

Urban Communities Limited ABN 99 123 899 052

Urban Communities Property Corporation ATF

The Urban Communities Trust Fund ABN 62 628 492 139

www.urbancommunities.com.au